

04 May 2006

**Director General  
Department of Post  
Dak Bhavan  
Parliament Street  
New Delhi - 110 001**

Sub: Draft Indian Post Office (Amendment) Bill, 2006.

Dear Sir,

Reference is invited to the meeting we had with your goodself and I on behalf of EICI extend our heartfelt thanks to you and your team for the courtesies extended to us.

The Express Industry Council of India (EICI) represents all leading express operators in India that includes International and Domestic operators. Our members represent the significant revenue segment in the courier and express industries.

As has been recognized by most major countries in the world, and indeed, by the Indian Post Office itself when it established a separate organization to provide Speed Post services, the express industry is a separate and distinct industry from the traditional postal service. Express service providers cater to a different segment than persons seeking merely to communicate by letter. Express service consumers seek value addition, time certainty and accountability of performance. Our industry provides, amongst other things, any or all of the following value additions: proof of delivery, tracking, tracing, packaging, deferred payment, risk management, cash on delivery, customs management, provision of technology solutions, customized transportation solutions, warehousing.

We are concerned that the drafty Bill would greatly impact our ability to provide these services. Our major concerns with the proposed draft legislation are:

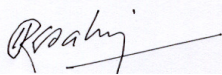
- Definition of Person to exclude International operators
- Monopoly of Postal Services to expand to letters and documents up to 300gms.
- 10% tax on turnover to service the Universal Service Obligation of India Post
- Regulatory authority to regulate express & courier operators

A detailed Memorandum is attached herewith addressing the above concerns.

After we have submitted this representation as discussed we look forward to your having detailed discussions with EICI delegation at Mumbai.

We respectfully request this draft not be transmitted to the Parliament until our concerns have been addressed.

With warm regards,



For, Express Industry Council of India  
R. K. Saboo  
Chairman